



ASTON VILLA FOOTBALL CLUB

Job Title: Partnership Account Manager

Department: Partnerships

Hours of Work: 35 hours per week, (including some Matchday Working Evenings and Weekends)

Salary: £30,000 - £35,000 per annum depending on experience

Location: Villa Park

Closing Date: 17 October 2021

The Department

The partnerships department is responsible for acquiring and managing the commercial partners of Aston Villa Football Club. The partnership management team are the gatekeepers for delivering partnership rights and therefore work closely with all areas of the Football Club. The team works at a fast pace and due to the nature of delivering partnerships activations across a broad spectrum of brands, working days and projects will be extremely varied.

The Role

We have an exciting opportunity for a Partnership Account Manager to join an ambitious partnerships team based at Villa Park. The role will be responsible for managing accounts for some of the Clubs most important strategic partners.

You will have the ability to drive partners forward and create best in class activations and case studies. The ideal candidate will be proactive and take responsibility to ensure their partners are managed to the highest possible standard and must be comfortable demonstrating and leading on areas of partnership management such as onboarding, rights delivery, reporting, budget management, relationship building and renewal practices.

The ideal candidate will have a passion for working with big brands in a fast-paced environment and will be an excellent relationship manager with an acute attention to detail. You will have experience successfully managing partnerships and building best in class servicing processes.

You will lead by example, champion the Partnerships team both internally and externally and act as ambassador for Aston Villa Football Club.

As part of your application, please ensure you upload your CV and Cover Letter

For further information, the role profile and to apply please go to:

https://my.corehr.com/pls/coreportal_avfcp/erq_search_package.search_form?p_company=10&p_ternal_external=E#

Equality Statement

Aston Villa Football Club celebrates the diversity of its Club and embrace equal opportunities for all. We are proud to be a Disability Confident employer and fully support The FAs Football Leadership Diversity Code.

We welcome applications from all candidates regardless of age, race, disability, gender reassignment, pregnancy and maternity, sexual orientation, marriage and civil partnership, sex and religion or belief.

Safeguarding Statement

Aston Villa Football Club is fully committed to safeguarding children and adults at risk across our Club. As such, we adhere to Safer Recruitment processes and for some roles a satisfactory enhanced disclosure via the Disclosure & Barring Service may be required prior to starting in a role at the Club. For more information, please see [Aston Villa Football Club | The official club website | AVFC - Safeguarding](#)