



Job title: Head of Football Operations

Reports to: The Board

The Head of Football Operations will work alongside the First Team Manager to identify, contact, and contract the best talent available for our budget. They will ensure that all contracted talent is on the best pathway to achieve their full potential and that all football operations are at the appropriate level aligned with our objectives.

KEY GOALS AND OBJECTIVES

To work alongside the first team manager to recruit, contract, develop and help our players reach their full potential.

- Working with scouting, data sources and contacts within the game, identify a choice of recruitment targets for first team manager or his designee
- Receive recommendations of potential recruits from football staff and benchmark them against other targets identified ensuring a sensible approach to balancing the agreed budget.
- Be the main point of contact within the club for agent enquiries/recommendations.
- Negotiate contract terms on agreed recruits having gained approval on upper limit from the Board.
- Receive offers for players from other clubs which must be written and presented to the board when considered to be serious.
- Working with the first team manager, oversee the acquisition of loans and with the academy manager, the deployment of loans, achievement of KPIs and managing the relationship with, and requirements of partner clubs.
- Work with the academy and first team manager to understand the pathway plan for scholars/ other high potentials.
- Working with the club secretary, manage the operations at the training ground and ensure the first team staff have everything required within sensible and agreed budget levels e.g. food, physio equipment, analysis equipment.



- Develop a travel plan for the season with first team manager and club secretary within sensible and agreed travel limits.
- The first team manager directly manages all the football staff and would be the main point of contact with Head of Football Operations. They would report alongside each other to the board.

COMPETENCIES REQUIRED

- Track record of developing trusting relationships and having respect of players and staff
- Understanding of AFC Wimbledon's philosophy of developing our young players and surrounding them with the best players available to enable all to reach their potential.
- Proven success in recruitment at senior levels of the football pyramid.
- Highly networked with clubs and agents
- Experience of negotiating contracts with players and agents.
- Good interpersonal skills
- Strong attention to detail
- Proven track record with integrity
- A commitment to fan ownership and the values of the club

Closing date: Friday, June 10th, 2022

Interested applicants should in the first instance apply with a covering letter and details of salary expectations to John.Stanley@afcwimbledon.ltd.uk



AFC Wimbledon is committed to the principle of equal opportunity in employment and its employment policies for recruitment are designed to ensure that no job applicant or employee receives less favourable treatment on the grounds of age, disability, gender re-assignment, marriage and civil partnership, pregnancy and maternity/paternity, race, religion or belief, sex or sexual orientation.

AFC Wimbledon is committed to safeguarding all children, young people and adults are risk involved in its activities and events. The group recognizes its responsibility to safeguard the welfare of vulnerable groups by a commitment to procedures to protect them. The group additionally expects all staff and volunteers to fully support and promote these commitments.